



FOR IMMEDIATE RELEASE

**Fulton Communications, a Vertical Company, Named to
Inc. Magazine's Top 5000 for Fourth Consecutive Year**

*Recognized for 183 percent growth in three years, Fulton again on
list of Fastest Growing Privately Held Companies*

Santa Clara, Calif., August 26, 2015—Vertical Communications®, a leading provider of business communications software and solutions, announced that Fulton Communications, a Vertical Company, has been named to *Inc. magazine's* Top 5000 List of Fastest Growing Companies in the United States. This marks the fourth straight year that Fulton has appeared on this list.

Fulton merged with Vertical Communications in mid-2014, and is the direct sales organization for Vertical, a national provider of communications technology for small and medium-size businesses and enterprise customers.

In its evaluation, *Inc.* cited Fulton's growth of more than 183 percent over a three-year period, with the company's revenue increasing to \$30.7 million in 2014. In addition, Fulton added 40 staff members in the past year to support this growth.

"The fact that Fulton Communications has achieved this honor on a consistent basis is a testament to our company's talent and ability to execute," said Ben Treadway, Fulton's chief executive officer and executive vice president of Vertical. "Our team has demonstrated remarkable flexibility, vision and collaboration while transitioning to a single-source, outcome-driven provider. Both Fulton and Vertical are flourishing, and we have every expectation to see similar results both near- and long-term."

The merger between Fulton and Vertical Communications has yielded one of largest direct sales organizations among communications providers in the United States. The company maintains direct offices in Washington, DC; Orlando, FL; Tampa, FL; Ft. Lauderdale, FL; Columbus, OH; Cincinnati, OH; Nashville, TN; Memphis, TN; St. Louis, MO; Springfield, MO; Houston, TX; Dallas, TX; Denver, CO; Tucson, AZ; Phoenix, AZ and Boston, MA.

"We congratulate Fulton on this most recent accolade from *Inc. Magazine*," said Peter Bailey, Vertical's chief executive officer. "Driving the largest direct sales force in the industry, Ben and his team's consistent performance and outstanding professionalism give Vertical a unique advantage with the ability to comprehensively serve, develop and support our customers."

About Vertical Communications®

Vertical Communications provides businesses with communications solutions for how we work today. We enable companies to better communicate and serve customers with voice, mobile

and collaboration technologies that improve critical business workflows in today's Modern Enterprise. Find out more at www.vertical.com.

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