



FOR IMMEDIATE RELEASE

Vertical Taps Hoosier Equipment Brokers for Legacy Product Repair Center

Phoenix, Arizona, October 22, 2013 – Vertical Communications®, a leading provider of business communications software and solutions, has announced that Hoosier Equipment Brokers, Inc., a telephone equipment broker located in Indianapolis, Indiana, and long-time distributor of Vertical legacy phone systems, has been designated by Vertical as an authorized Comdial repair center.

In addition to sales and repair of new and used Comdial phone system components, Hoosier carries Vertical's legacy line of Vodavi systems, as well as new Vertical SBX IP and MBX IP communications systems. Hoosier also hosts training sessions for authorized SBX and MBX dealers and resellers at its on-site Vertical training center.

“Hoosier and Vertical have enjoyed a long-standing partnership to ensure the needs of Vertical's legacy and new product line customers are met,” said Dana Wiggin, Vertical's vice president of Distribution Sales. “We appreciate the investment they've made in supporting and servicing our dealer network in terms of training and customer support, and all they do to make working with them as simple as possible, including a new online ordering portal for our dealers.”

For more information on Hoosier, please visit www.hebusa.com.

About Vertical

Vertical Communications, Inc. is a unified communications (UC) and IP telephony solutions provider for business-to-business communications. Vertical's Wave IP business communications software and systems provide the enterprise-class functionality necessary to deliver seamless connectivity, collaboration and mobility through smart, powerful telephony and voice applications that are simple to deploy and use, while substantially reducing operating costs. With more than 200,000 customers across all industries, Vertical solutions are distributed and supported through a network of authorized dealers throughout North America, Europe, Latin America and Asia. For more information, visit www.vertical.com.