



FOR IMMEDIATE RELEASE

Vertical Communications Announces Certification of Cash+ Call Accounting Software

New Software Delivers Full Functionality to MBX and SBX Customers

Santa Clara, CA, February 12, 2013—Vertical Communications, a leading provider of business communications solutions, announced today that it has certified Hansen Software Company's Cash+ call accounting software for integration with its Vertical MBX and Vertical SBX IP communications platforms. As a result, MBX and SBX customers can efficiently monitor and manage a wide range of telephony-related expenditures, improving both efficiency and profitability. The Cash+ solution is available through certified MBX and SBX resellers.

“Much like larger enterprises, small businesses face a constant pressure to control costs and streamline operations,” said Rick Dell, chief operating officer of Vertical. “The integration of the Cash+ software into the Vertical MBX and SBX platforms gives our customers a powerful tool to manage communications expenses and boost profitability. We have every reason to expect that this new feature will be extremely well-received by our customers and reseller partners.”

Developed by Hansen Software Corporation, a leading provider of call accounting software products, Cash+ is an easy-to-manage solution that enables businesses to easily capture and review communications expenses. Delivered as a software-as-a-service, Cash+ serves both single-site and multiple-location businesses. Its powerful feature set serves businesses in a variety of industries, including hospitality, professional services, real estate and government.

“We are very pleased that Vertical has certified Cash+ for its MBX and SBX platforms,” said Craig Hansen, chief executive officer for Hansen Software Corporation. “Vertical has demonstrated a unique ability to satisfy the needs of small businesses. We look forward to working with Vertical and its resellers to deliver an integrated, cost-effective solution that will meet the needs of small businesses across North America.”

About Vertical Communications

Vertical Communications, Inc. is a unified communications (UC) and IP telephony solutions provider for business-to-business communications. Vertical's business communications systems provide the enterprise-class functionality necessary to deliver seamless connectivity, collaboration and mobility through smart, powerful telephony and voice applications that are simple to deploy and use while substantially reducing operating costs. With more than

200,000 customers across all industries, Vertical solutions are distributed through a network of more than 3,000 authorized dealers throughout North America and in Europe. For more information, visit www.vertical.com.

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